

# CAAR CHARLOTTESVILLE AREA MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
**VIRGINIA REALTORS®**

# CAAR Market Indicators Report



## Key Market Trends: July 2025

- › **Sales activity slowed down in July after briefly picking up in June.** Home sales decreased 12.1%, leading to 340 closed sales this month, 47 fewer sales than the previous year. Most local markets saw a drop-off in sales with Louisa County (-30.1%) and Charlottesville (-26%) seeing the biggest declines. Albemarle County was the only local area where sales activity grew (+3.4%).
- › **For the second consecutive month, pending sales outpaced last year in the region.** In July, there were 349 pending sales across the region, up 11.1% from the same time last year, which is 35 additional pending sales. Pending sales went up the most in Greene County with 27 more pending sales (+128.6%) and Albemarle County with 20 additional pending sales (+19.6%). Activity remained unchanged in Charlottesville.
- › **The median sales price in the CAAR footprint dipped this month, largest \$ drop in more than six years.** Regionwide, prices were down \$10,000 with the median home price at \$450,000 in July, 2.2% less than a year ago. This reflects the sharpest \$ decrease in the median price (year-over-year) since March 2019. Several local markets in the region had a lower median price compared to last July including Albemarle County (-2.4%), Charlottesville (-4.7%), and Greene County (-13.1%).
- › **The inventory of active listings is surging in the CAAR market.** There were 1,084 active listings on the market at the end of July, an influx of 281 listings from a year ago (+35%). Active listings grew in all local markets with Louisa County (+99 listings), Albemarle County (+50 listings), and Charlottesville (+47 listings) seeing the largest influx of listings.

INTEREST RATE  
TRACKER

30-YR Fixed  
15-YR Fixed



August 14, 2025

6.58 %

5.71 %



## CAAR Market Dashboard

YoY Chg	Jul-25	Indicator
▼ -12.1%	340	Sales
▲ 11.1%	349	Pending Sales
▲ 22.8%	550	New Listings
▼ -3.7%	\$450,000	Median List Price
▼ -2.2%	\$450,000	Median Sales Price
▲ 4.0%	\$265	Median Price Per Square Foot
▼ -9.3%	\$195.3	Sold Dollar Volume (in millions)
▼ -0.5%	99.5%	Median Sold/Ask Price Ratio
▲ 36.4%	15	Median Days on Market
▲ 35.0%	1,084	Active Listings
▲ 36.4%	3.6	Months of Supply
▼ -23.4%	59	New Construction Sales

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## Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

## Identify a Professional to Manage the Procedure.

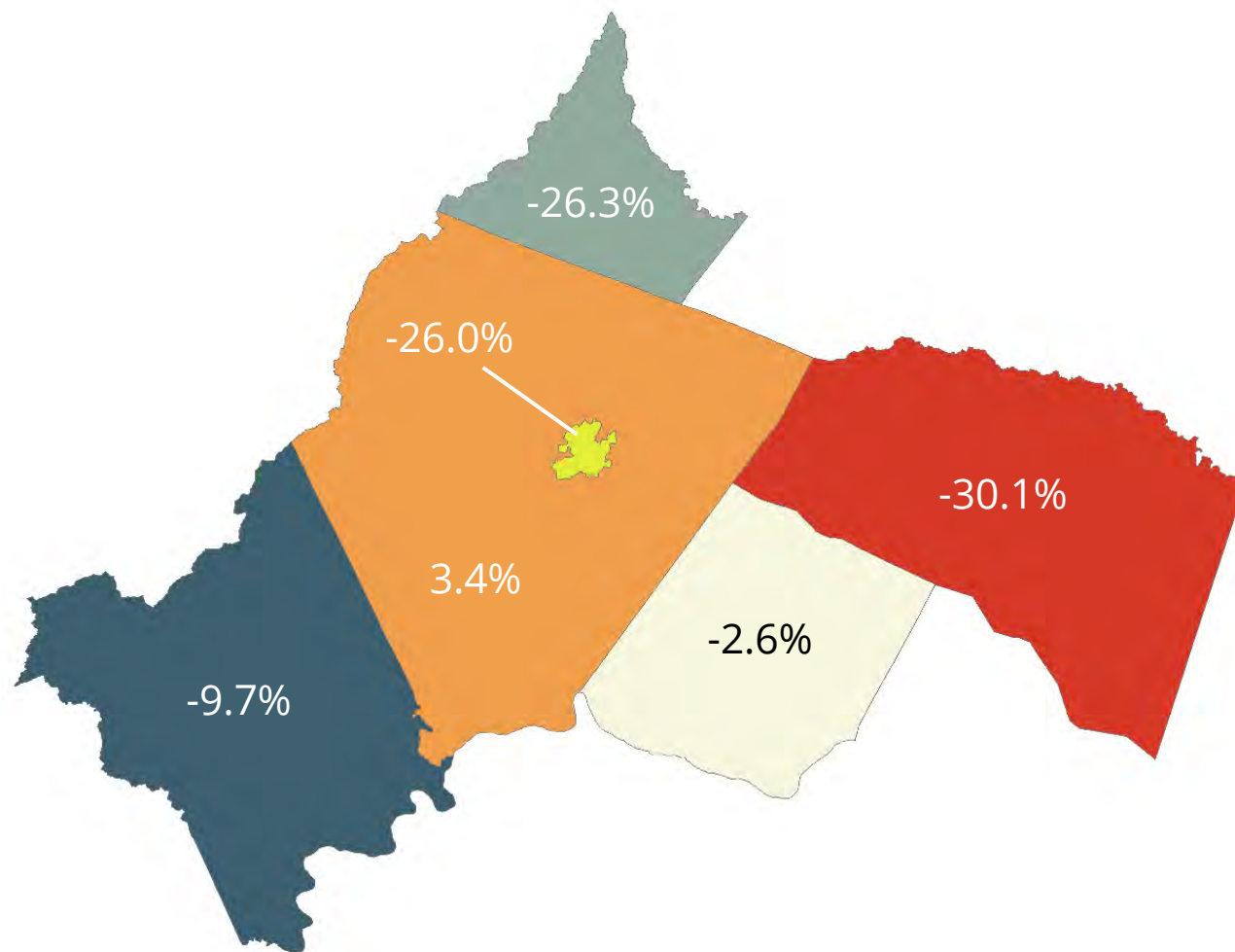
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

## Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.

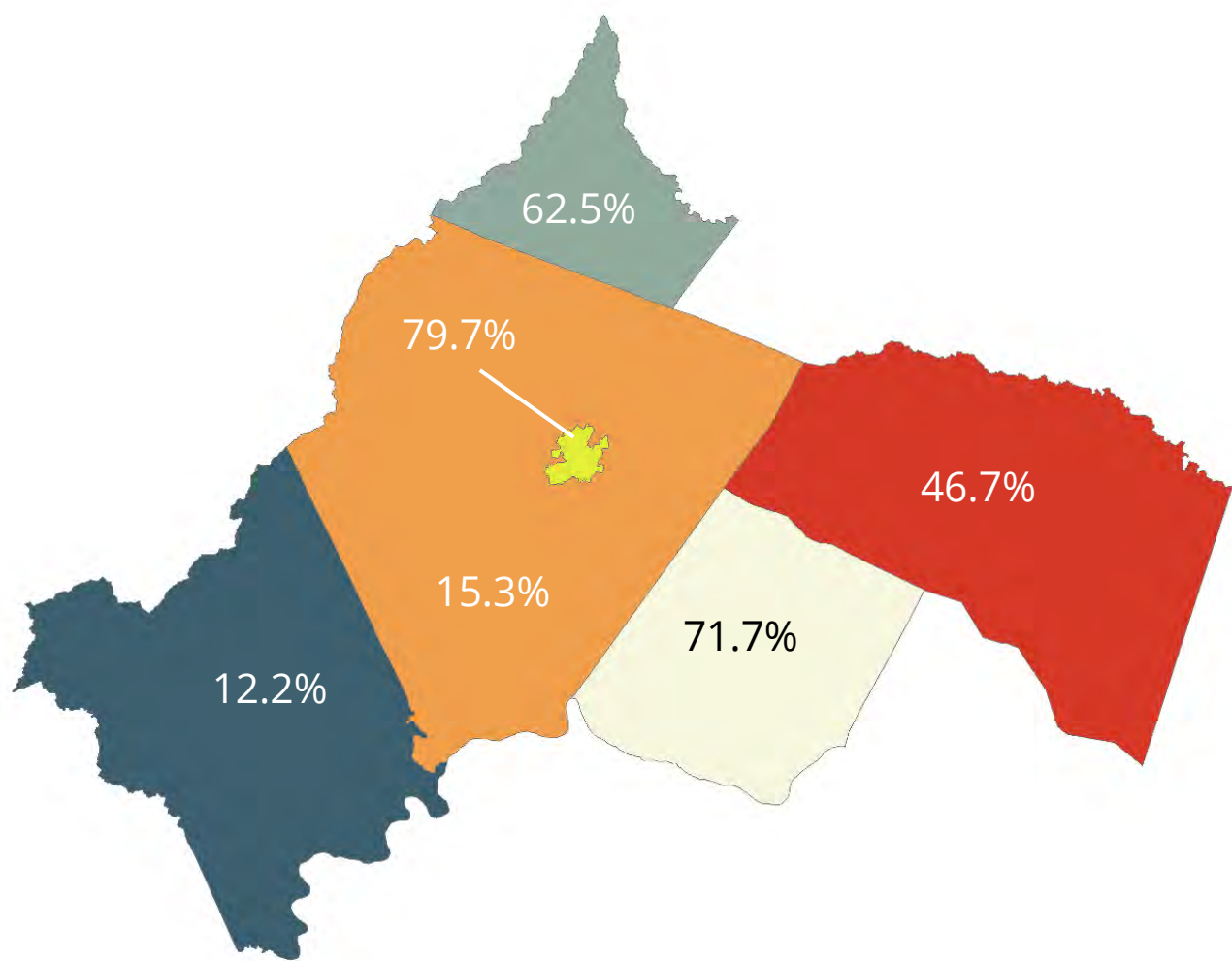


# Market Activity - CAAR Footprint



<i>Jurisdiction</i>	Total Sales		
	Jul-24	Jul-25	% Chg
Albemarle County	147	152	3.4%
Charlottesville	50	37	-26.0%
Fluvanna County	38	37	-2.6%
Greene County	38	28	-26.3%
Louisa County	83	58	-30.1%
Nelson County	31	28	-9.7%
<b>CAAR</b>	<b>387</b>	<b>340</b>	<b>-12.1%</b>

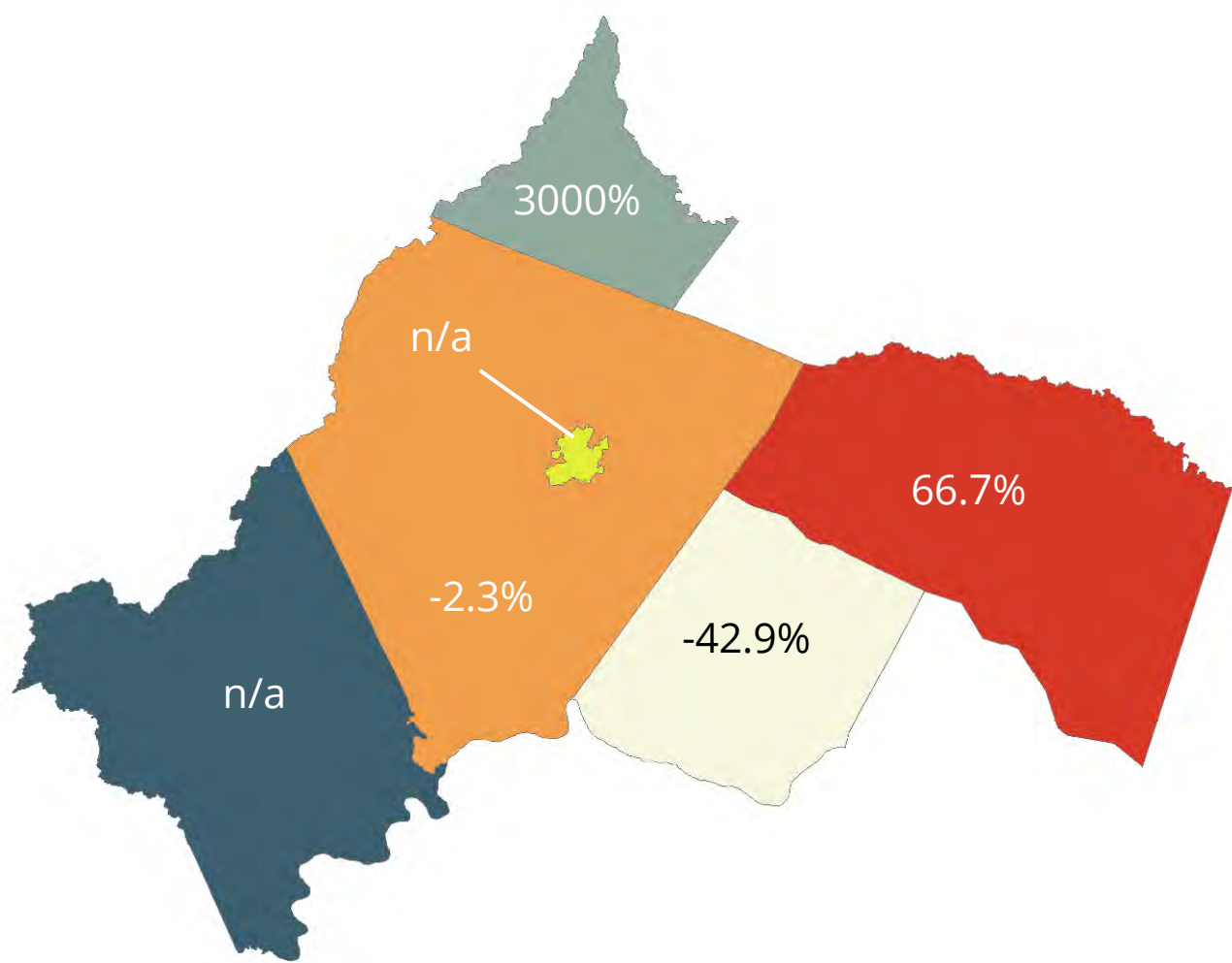
# Active Listings: Total Inventory (includes proposed listings)



Jurisdiction	Active Listings		
	Jul-24	Jul-25	% Chg
Albemarle County	326	376	15.3%
Charlottesville	59	106	79.7%
Fluvanna County	60	103	71.7%
Greene County	48	78	62.5%
Louisa County	212	311	46.7%
Nelson County	98	110	12.2%
CAAR	803	1084	35.0%

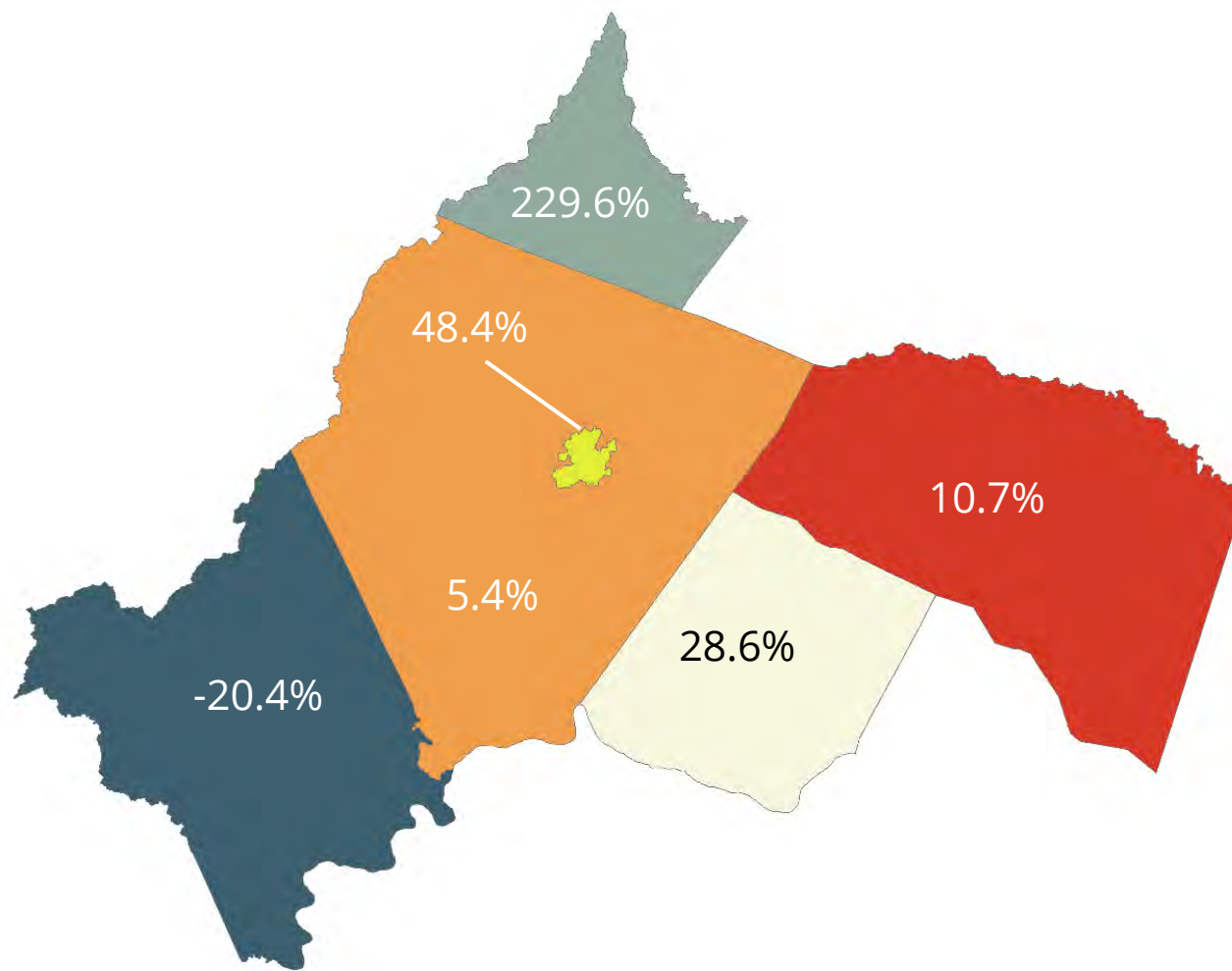


# Active Listings: Proposed Listings



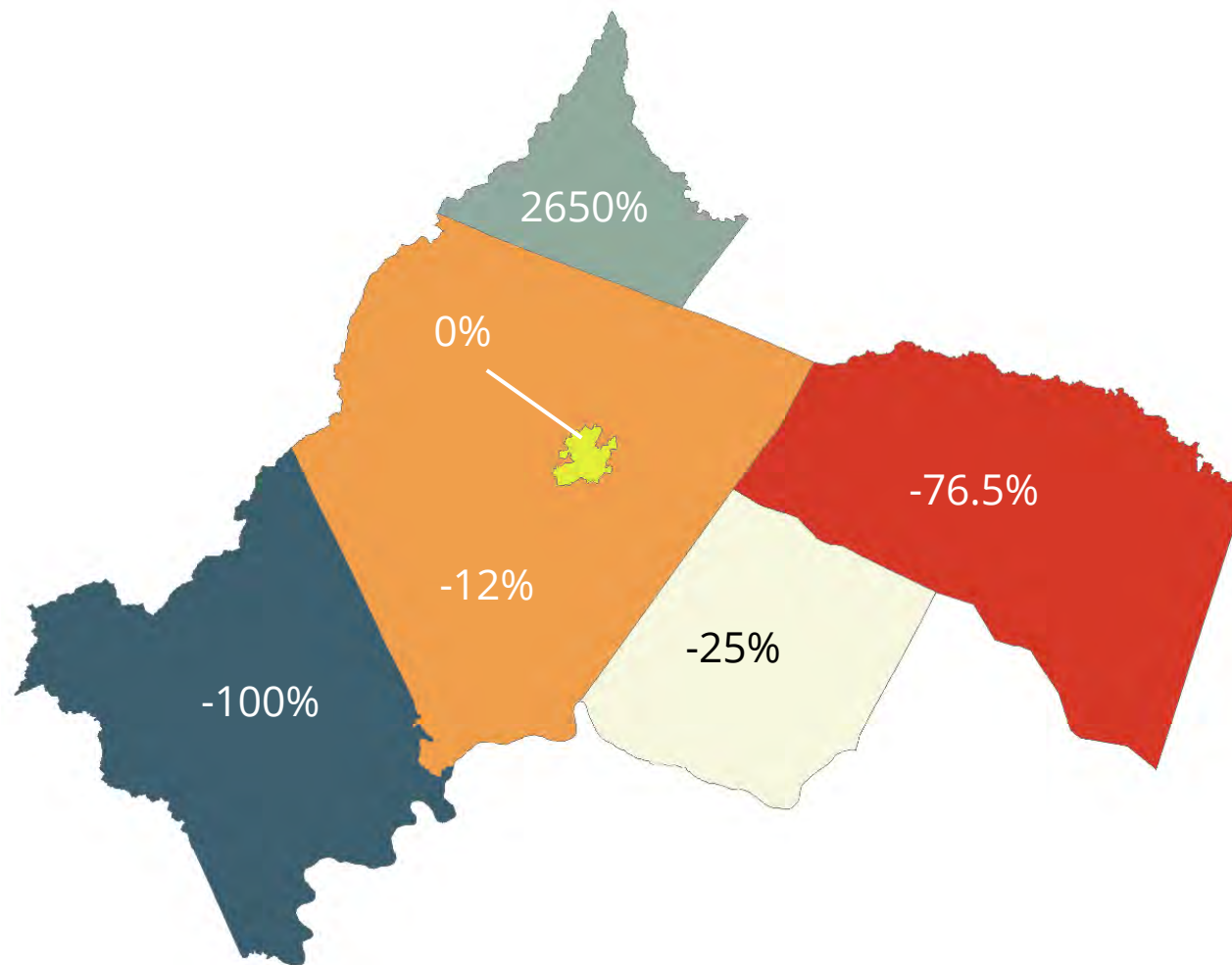
Jurisdiction	Active Listings		% Chg
	Jul-24	Jul-25	
Albemarle County	86	84	-2.3%
Charlottesville	0	2	n/a
Fluvanna County	14	8	-42.9%
Greene County	1	31	3000.0%
Louisa County	12	20	66.7%
Nelson County	0	0	n/a
<b>CAAR</b>	<b>113</b>	<b>145</b>	<b>28.3%</b>

# New Listings: Total Inventory (includes proposed listings)



Jurisdiction	New Listings		
	Total Inventory		
	Jul-24	Jul-25	% Chg
Albemarle County	168	177	5.4%
Charlottesville	31	46	48.4%
Fluvanna County	42	54	28.6%
Greene County	27	89	229.6%
Louisa County	131	145	10.7%
Nelson County	49	39	-20.4%
<b>CAAR</b>	<b>448</b>	<b>550</b>	<b>22.8%</b>

# New Listings: Proposed Listings



New Listings			
Proposed Listings			
<i>Jurisdiction</i>	Jul-24	Jul-25	% Chg
Albemarle County	25	22	-12.0%
Charlottesville	1	1	0.0%
Fluvanna County	4	3	-25.0%
Greene County	2	55	2650.0%
Louisa County	17	4	-76.5%
Nelson County	3	0	-100.0%
<b>CAAR</b>	<b>52</b>	<b>85</b>	<b>63.5%</b>



# Total Market Overview



Key Metrics	2-year Trends			Jul-24	Jul-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
	Jul-23		Jul-25						
Sales				387	<b>340</b>	-12.1%	2,181	<b>2,122</b>	-2.7%
Pending Sales				314	<b>349</b>	11.1%	2,486	<b>2,443</b>	-1.7%
New Listings				448	<b>550</b>	22.8%	3,323	<b>3,674</b>	10.6%
Median List Price				\$467,059	<b>\$450,000</b>	-3.7%	\$450,000	<b>\$474,000</b>	5.3%
Median Sales Price				\$460,000	<b>\$450,000</b>	-2.2%	\$450,000	<b>\$469,500</b>	4.3%
Median Price Per Square Foot				\$255	<b>\$265</b>	4.0%	\$250	<b>\$268</b>	7.1%
Sold Dollar Volume (in millions)				\$215.4	<b>\$195.3</b>	-9.3%	\$1,240.5	<b>\$1,272.1</b>	2.6%
Median Sold/Ask Price Ratio				100.0%	<b>99.5%</b>	-0.5%	100.0%	<b>100.0%</b>	0.0%
Median Days on Market				11	<b>15</b>	36.4%	9	<b>12</b>	33.3%
Active Listings				803	<b>1,084</b>	35.0%	n/a	<b>n/a</b>	n/a
Months of Supply				2.6	<b>3.6</b>	36.4%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed August 15, 2025

# Single-Family Detached Market Overview



Key Metrics	2-year Trends	Jul-24	Jul-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
	Jul-23Jul-25						
Sales		361	<b>299</b>	-17.2%	2,019	<b>1,946</b>	-3.6%
Pending Sales		291	<b>314</b>	7.9%	2,304	<b>2,249</b>	-2.4%
New Listings		419	<b>518</b>	23.6%	3,103	<b>3,397</b>	9.5%
Median List Price		\$474,900	<b>\$475,000</b>	0.0%	\$469,000	<b>\$485,000</b>	3.4%
Median Sales Price		\$466,250	<b>\$476,000</b>	2.1%	\$465,988	<b>\$480,000</b>	3.0%
Median Price Per Square Foot		\$255	<b>\$266</b>	4.3%	\$250	<b>\$267</b>	6.8%
Sold Dollar Volume (in millions)		\$203.9	<b>\$183.2</b>	-10.2%	\$1,183.9	<b>\$1,211.2</b>	2.3%
Median Sold/Ask Price Ratio		100.0%	<b>99.9%</b>	-0.1%	100.0%	<b>100.0%</b>	0.0%
Median Days on Market		11	<b>12</b>	9.1%	9	<b>11</b>	22.2%
Active Listings		760	<b>1,015</b>	33.6%	n/a	<b>n/a</b>	n/a
Months of Supply		2.7	<b>3.7</b>	35.7%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed August 15, 2025

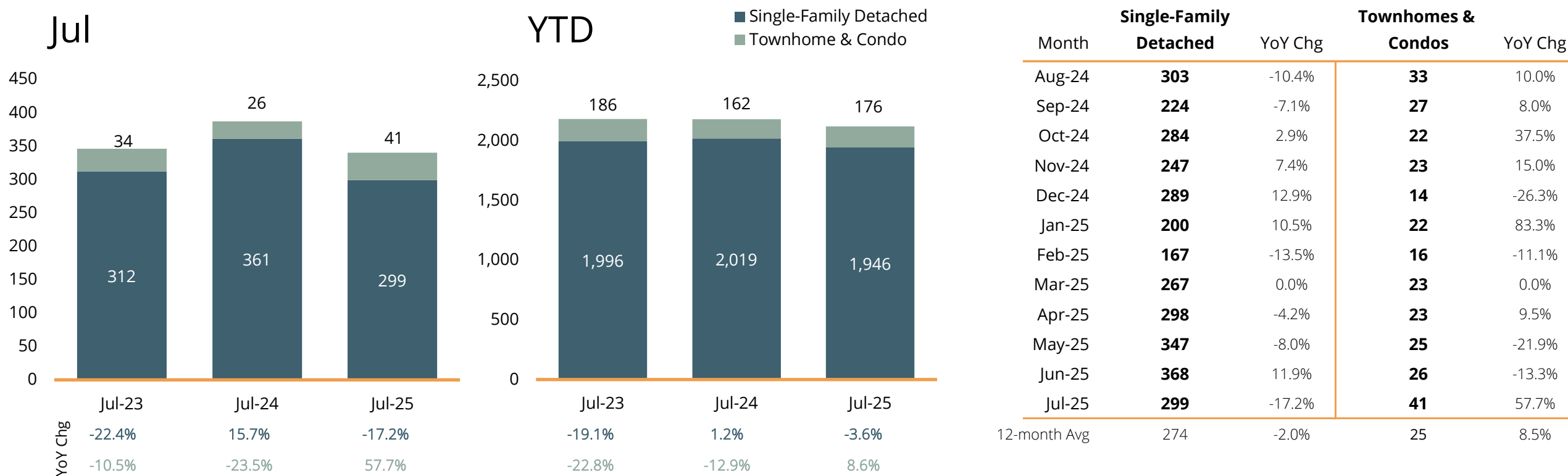
# Townhome & Condo Market Overview



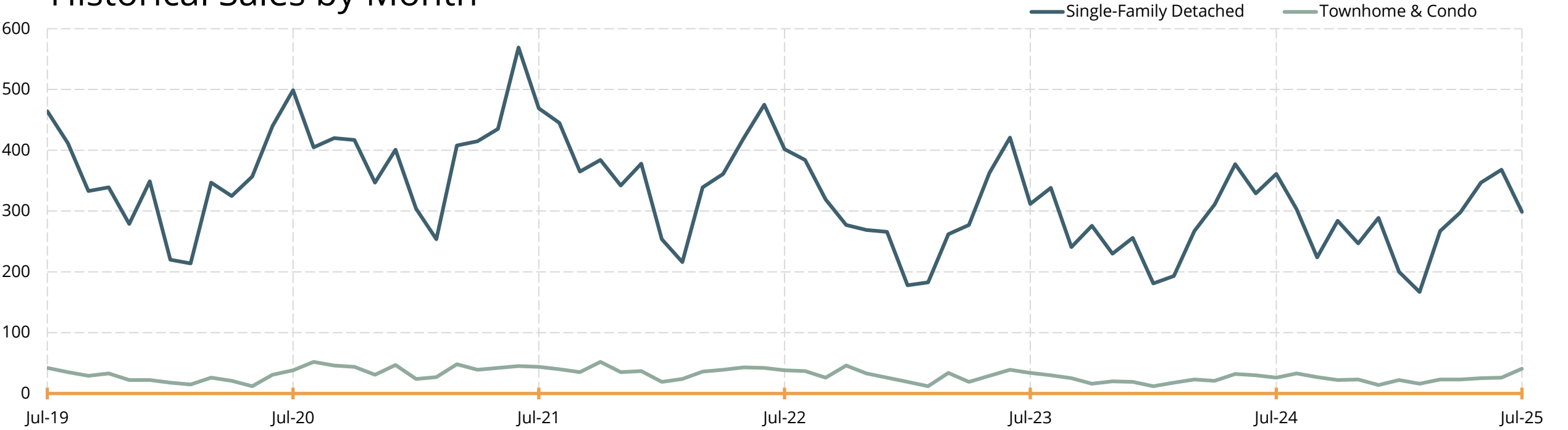
Key Metrics	2-year Trends	Jul-24	Jul-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
	Jul-23Jul-25						
Sales		26	<b>41</b>	57.7%	162	<b>176</b>	8.6%
Pending Sales		23	<b>35</b>	52.2%	182	<b>194</b>	6.6%
New Listings		29	<b>32</b>	10.3%	220	<b>277</b>	25.9%
Median List Price		\$291,750	<b>\$260,000</b>	-10.9%	\$272,500	<b>\$297,000</b>	9.0%
Median Sales Price		\$290,100	<b>\$260,000</b>	-10.4%	\$267,500	<b>\$286,500</b>	7.1%
Median Price Per Square Foot		\$259	<b>\$249</b>	-4.0%	\$250	<b>\$279</b>	11.7%
Sold Dollar Volume (in millions)		\$11.4	<b>\$12.1</b>	6.0%	\$56.5	<b>\$61.0</b>	7.9%
Median Sold/Ask Price Ratio		99.0%	<b>96.5%</b>	-2.6%	99.4%	<b>98.0%</b>	-1.4%
Median Days on Market		5	<b>41</b>	811.1%	9	<b>20</b>	122.2%
Active Listings		43	<b>69</b>	60.5%	n/a	<b>n/a</b>	n/a
Months of Supply		1.8	<b>2.8</b>	52.4%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed August 15, 2025

# Sales

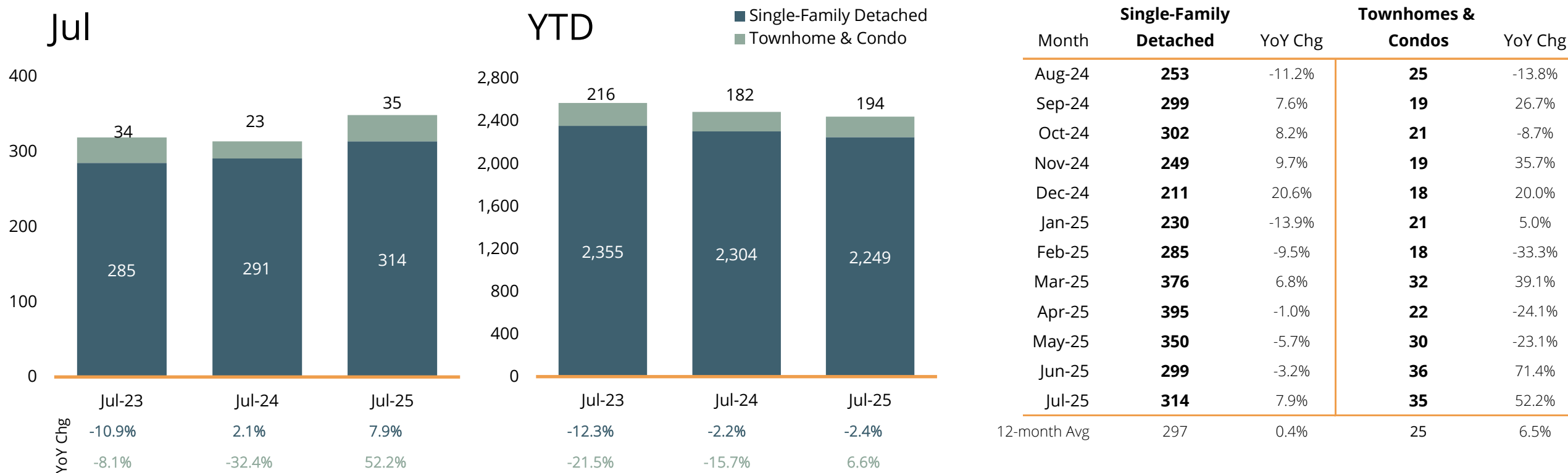


## Historical Sales by Month

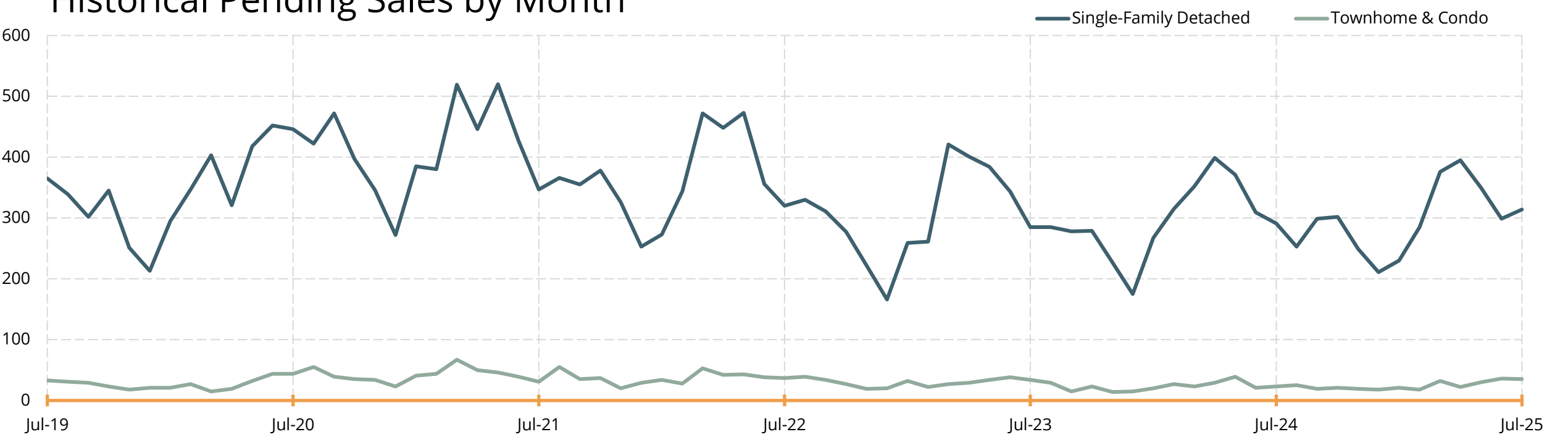


Source: Virginia REALTORS®, data accessed August 15, 2025

# Pending Sales



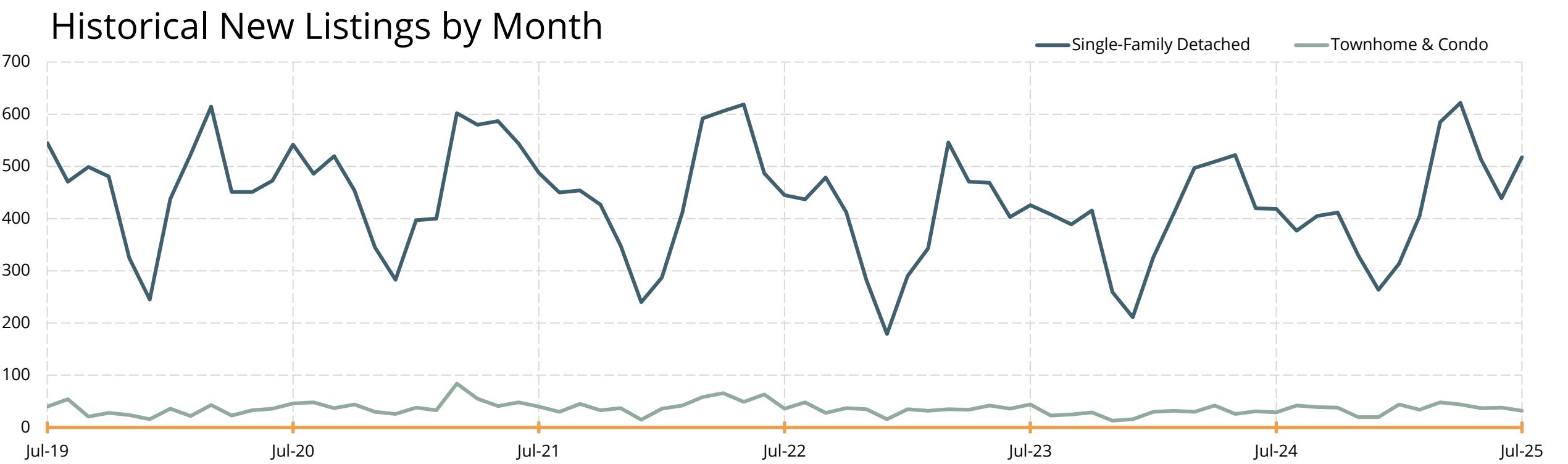
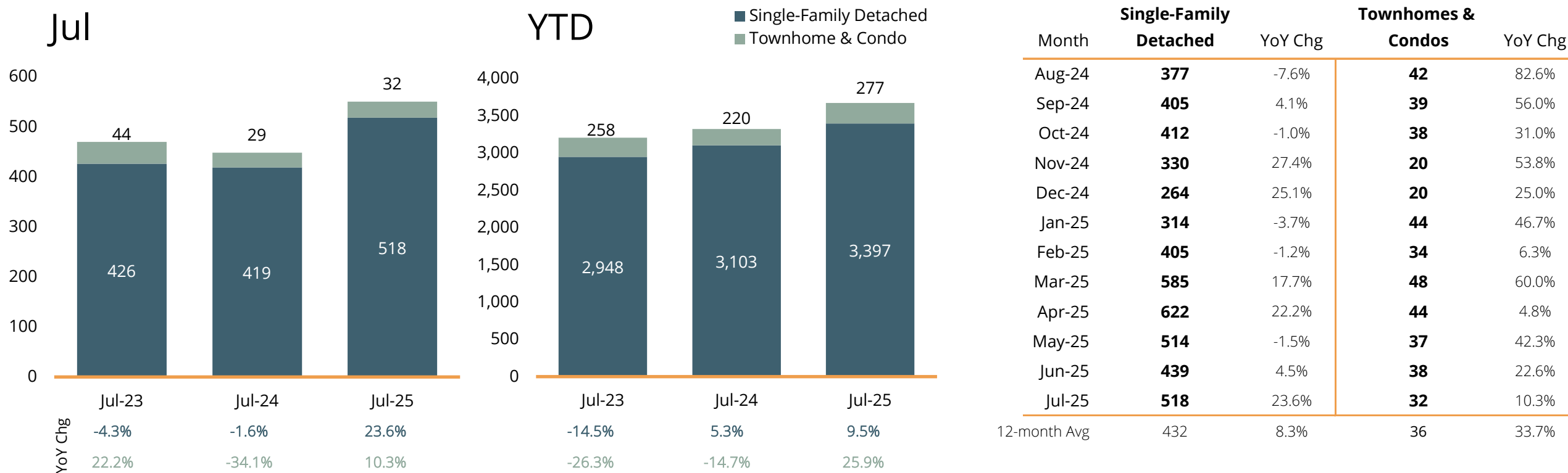
## Historical Pending Sales by Month



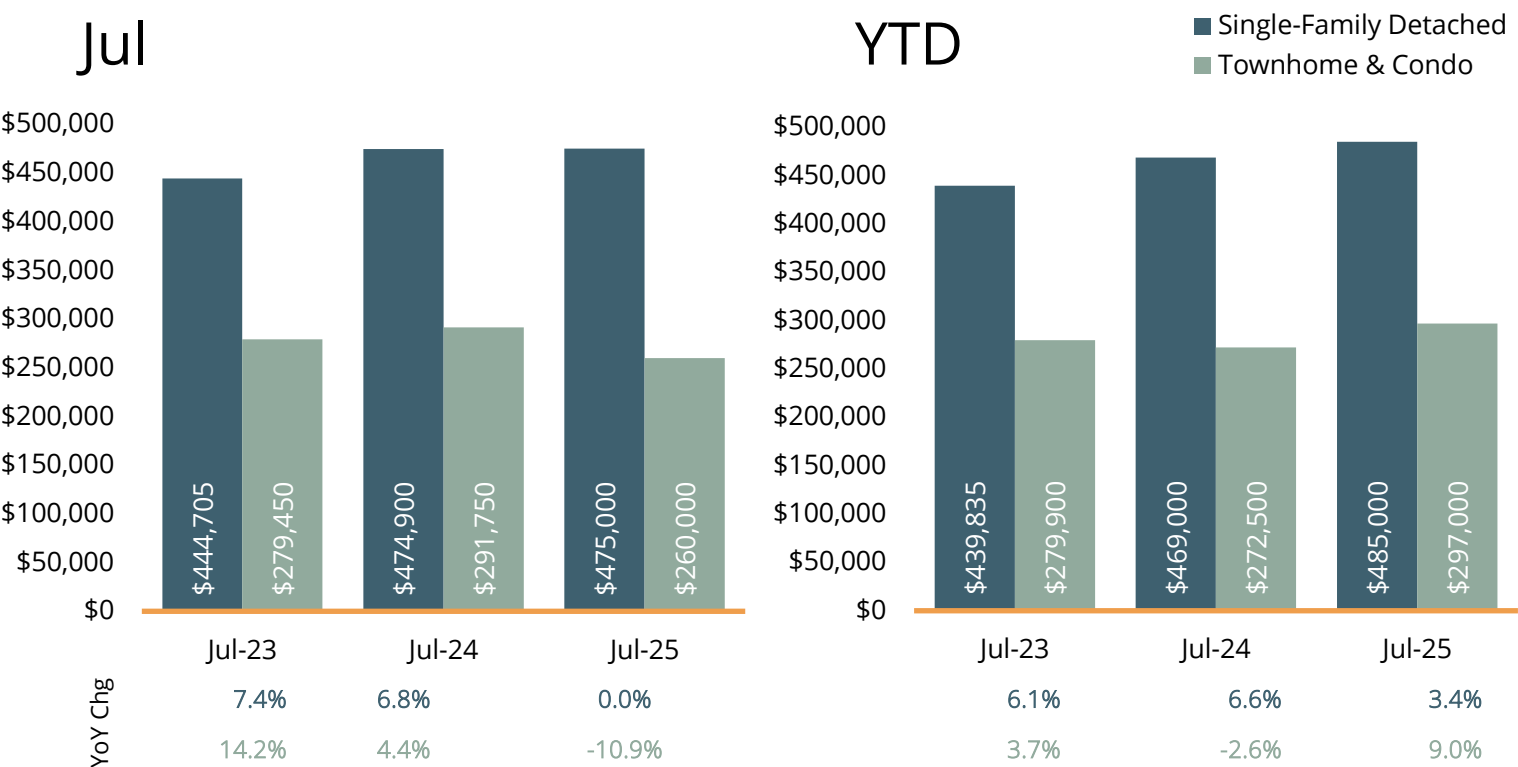
Source: Virginia REALTORS®, data accessed August 15, 2025



# New Listings

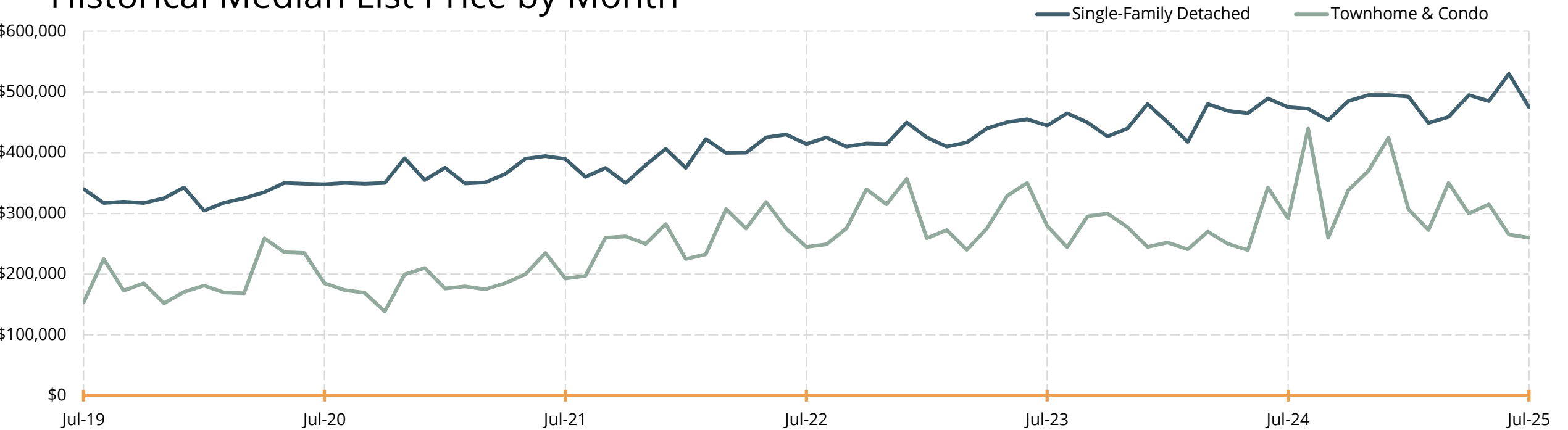


# Median List Price



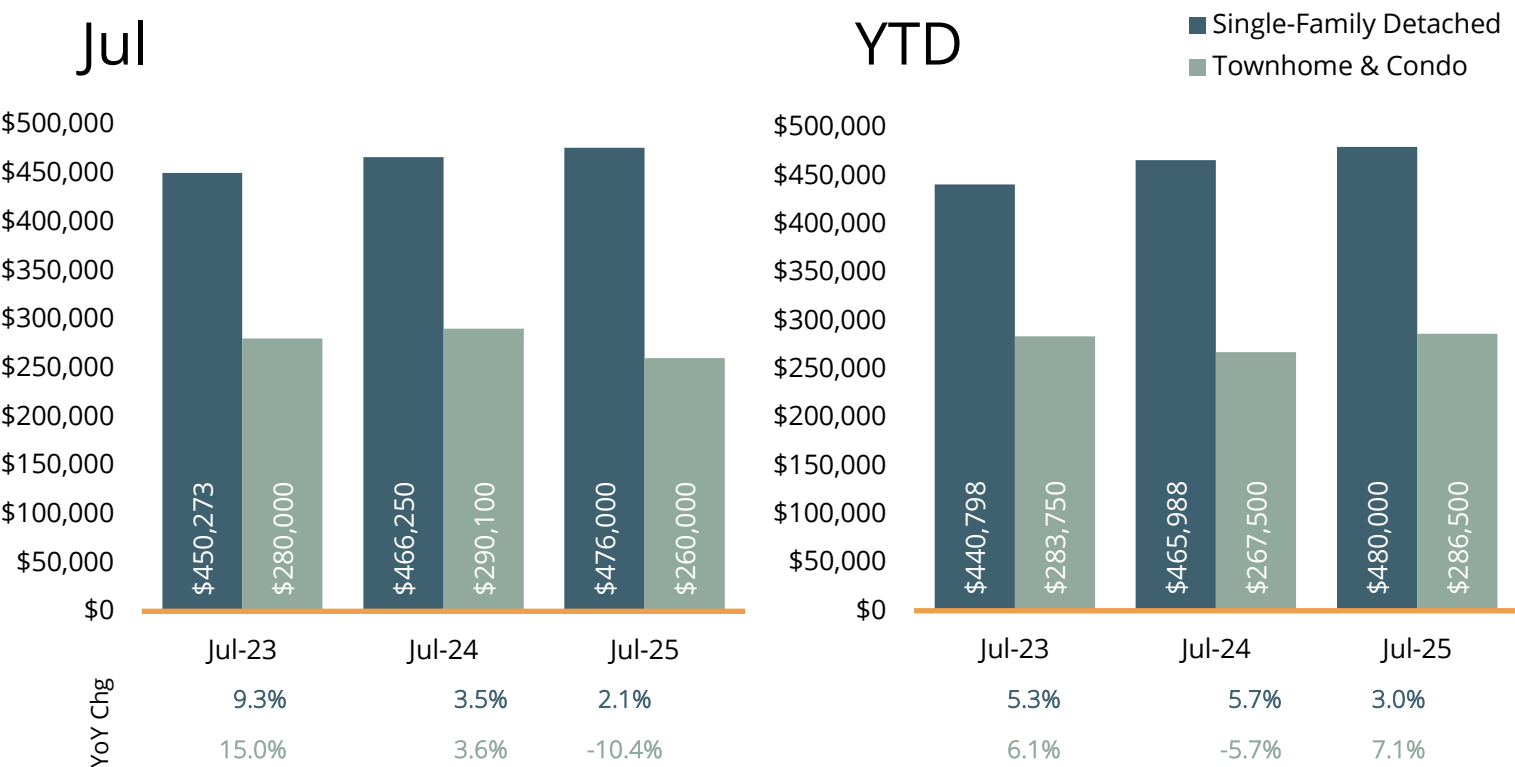
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Aug-24	\$472,460	1.6%	\$439,500	79.8%
Sep-24	\$453,615	0.8%	\$260,000	-11.9%
Oct-24	\$485,000	13.6%	\$337,950	12.7%
Nov-24	\$495,000	12.5%	\$370,000	33.4%
Dec-24	\$494,633	3.0%	\$424,500	73.3%
Jan-25	\$492,448	9.4%	\$306,750	21.7%
Feb-25	\$449,000	7.5%	\$272,450	13.0%
Mar-25	\$458,694	-4.4%	\$349,999	29.6%
Apr-25	\$495,000	5.5%	\$300,000	20.0%
May-25	\$485,000	4.3%	\$315,000	31.4%
Jun-25	\$529,950	8.4%	\$264,988	-22.7%
Jul-25	\$475,000	0.0%	\$260,000	-10.9%
12-month Avg	\$482,150	5.1%	\$325,095	20.1%

## Historical Median List Price by Month



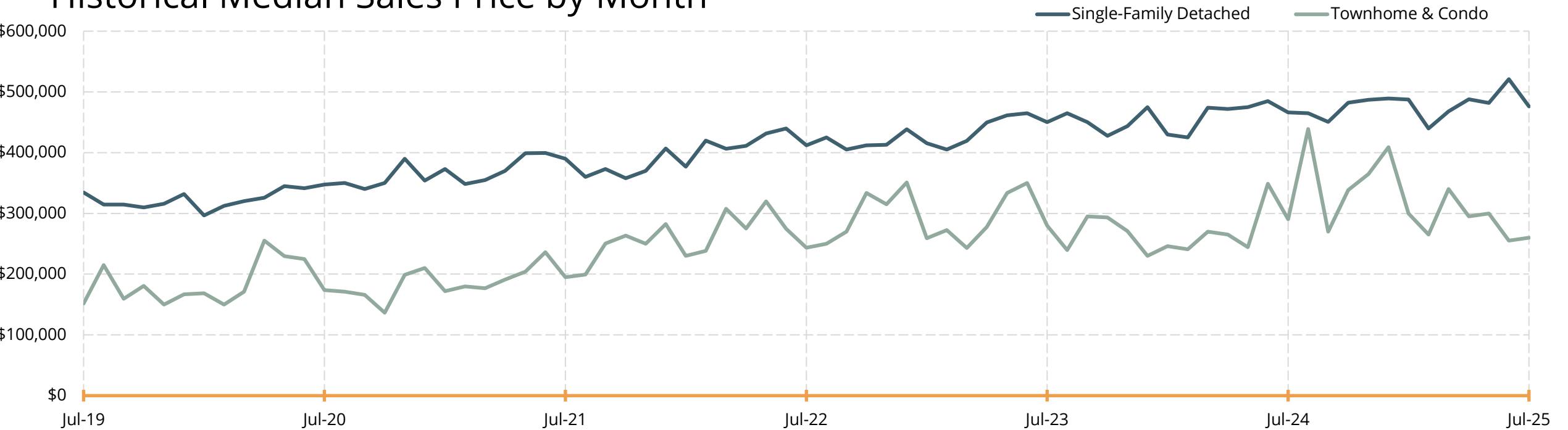
Source: Virginia REALTORS®, data accessed August 15, 2025

# Median Sales Price



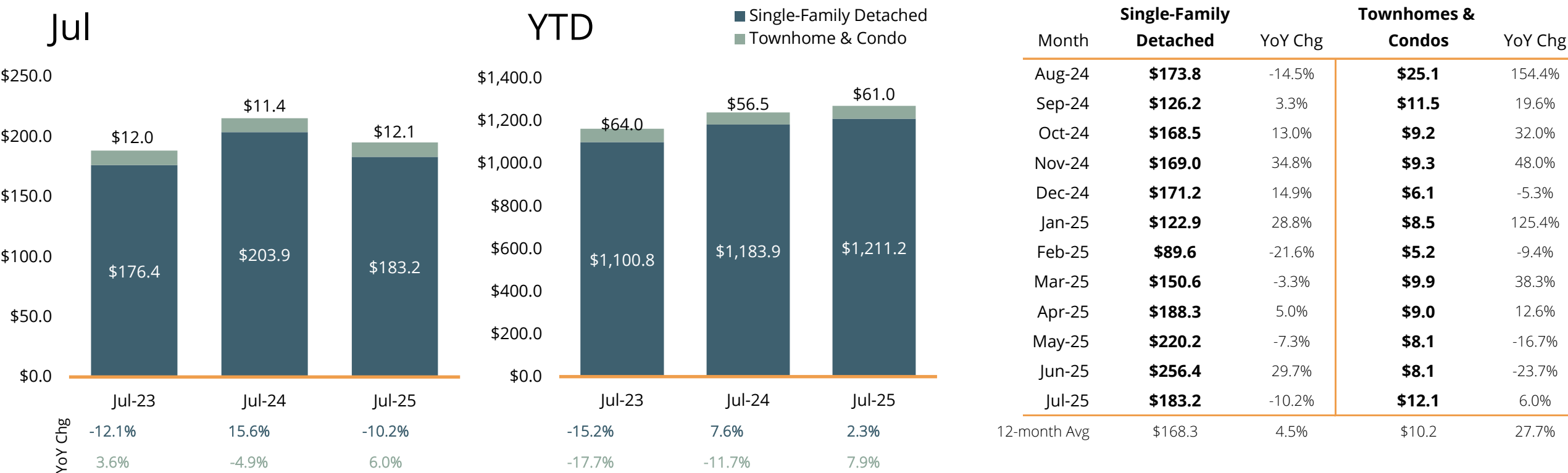
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Aug-24	\$465,000	0.0%	\$439,000	83.3%
Sep-24	\$450,500	0.1%	\$270,000	-8.5%
Oct-24	\$482,276	12.8%	\$338,450	15.3%
Nov-24	\$487,000	9.7%	\$365,000	34.7%
Dec-24	\$489,000	3.0%	\$409,000	77.8%
Jan-25	\$487,500	13.4%	\$300,000	21.8%
Feb-25	\$440,000	3.5%	\$265,000	10.0%
Mar-25	\$468,000	-1.3%	\$340,000	25.9%
Apr-25	\$488,000	3.4%	\$295,000	11.3%
May-25	\$481,713	1.4%	\$300,000	22.7%
Jun-25	\$521,000	7.4%	\$255,000	-26.9%
Jul-25	\$476,000	2.1%	\$260,000	-10.4%
12-month Avg	\$477,999	4.5%	\$319,704	18.6%

## Historical Median Sales Price by Month

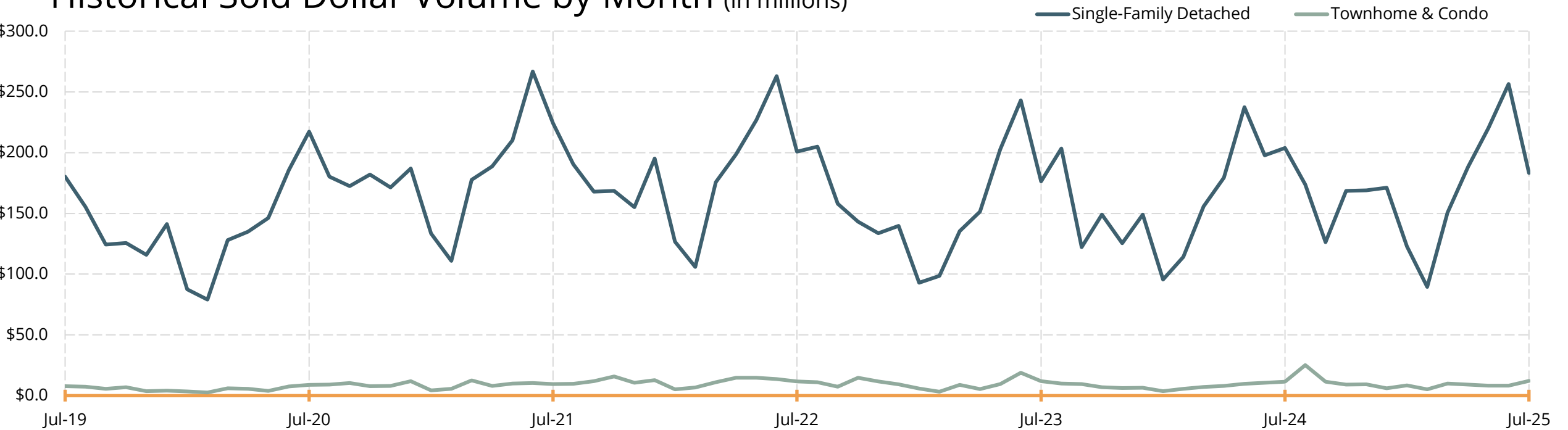


Source: Virginia REALTORS®, data accessed August 15, 2025

# Sold Dollar Volume (in millions)

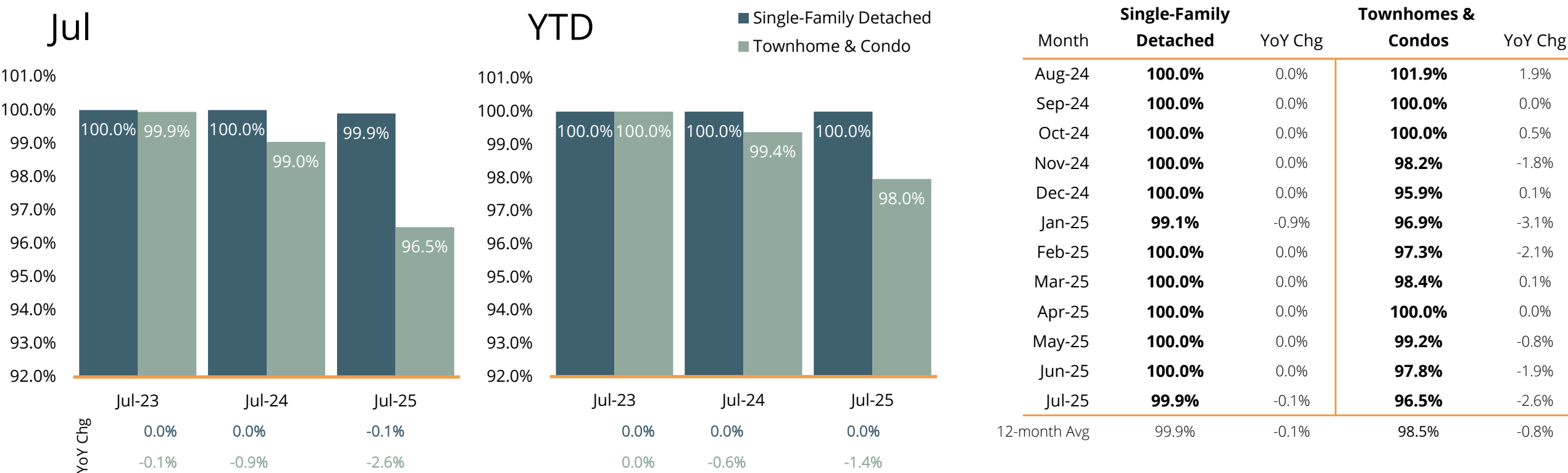


## Historical Sold Dollar Volume by Month (in millions)

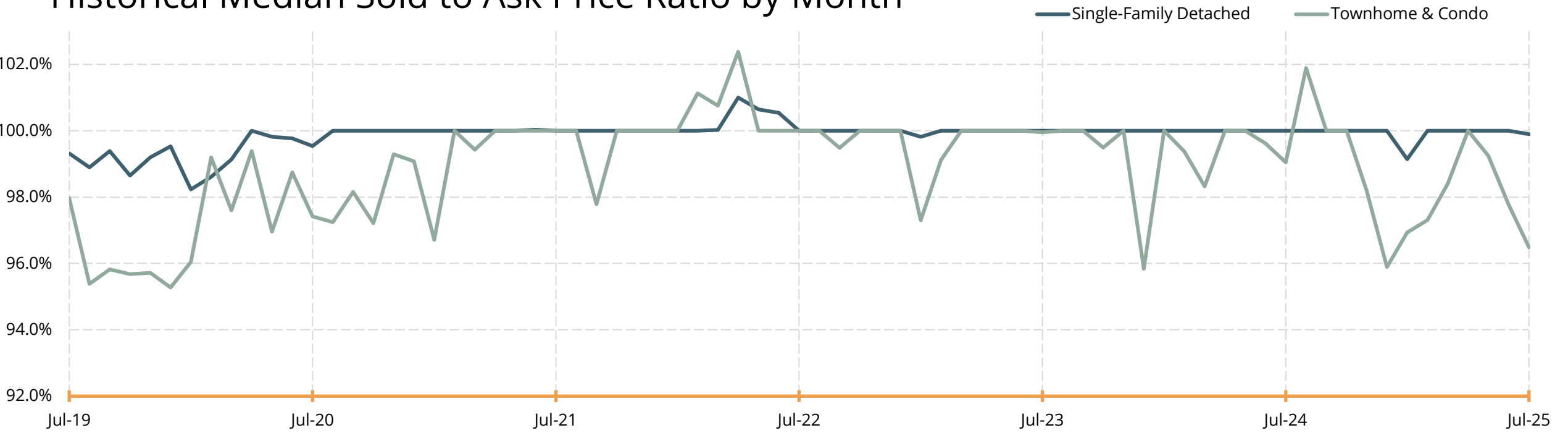


Source: Virginia REALTORS®, data accessed August 15, 2025

# Median Sold to Ask Price Ratio



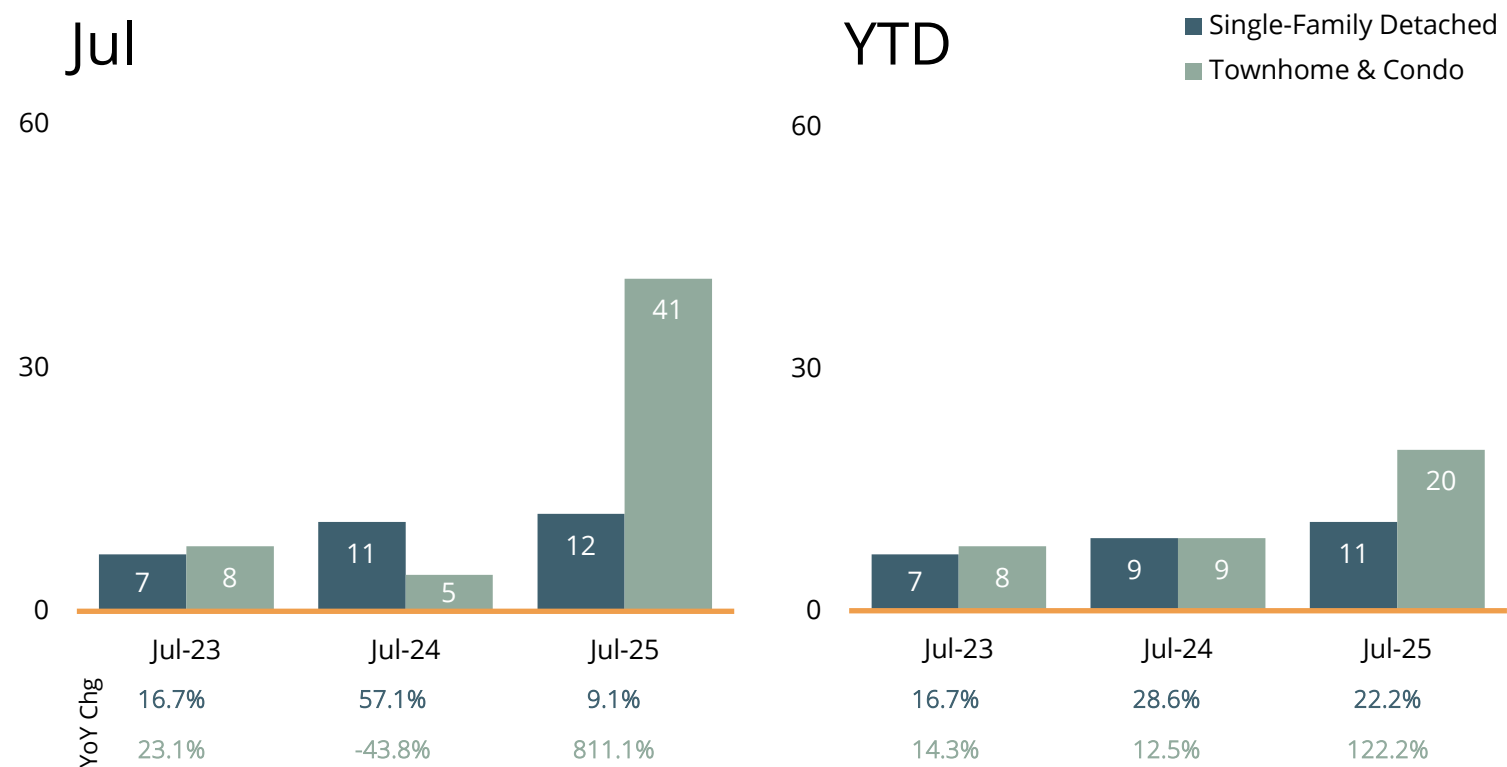
## Historical Median Sold to Ask Price Ratio by Month



Source: Virginia REALTORS®, data accessed August 15, 2025

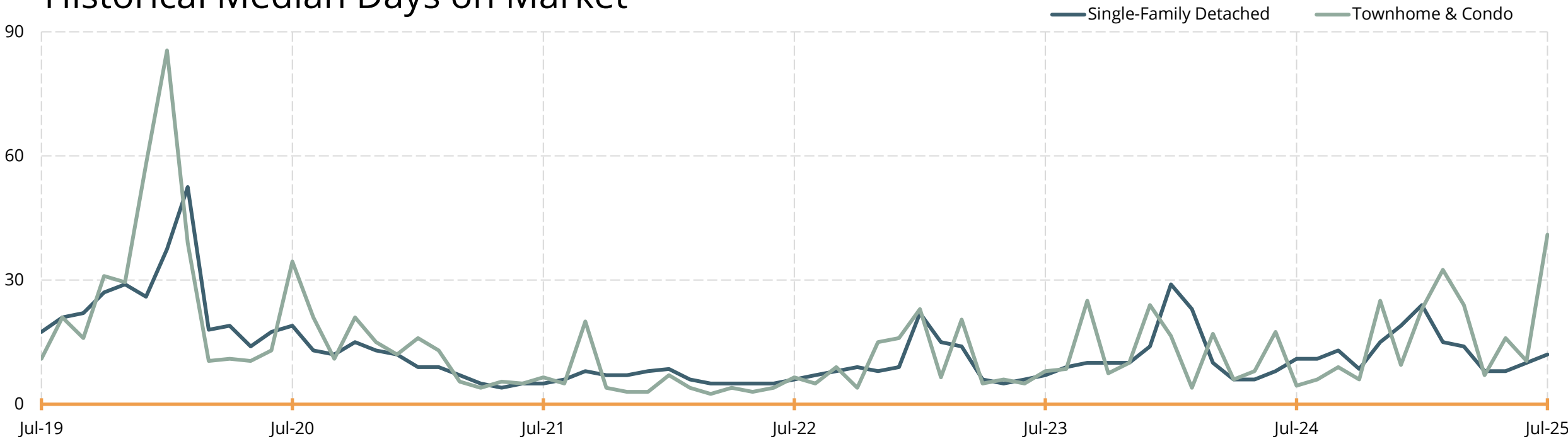


# Median Days on Market



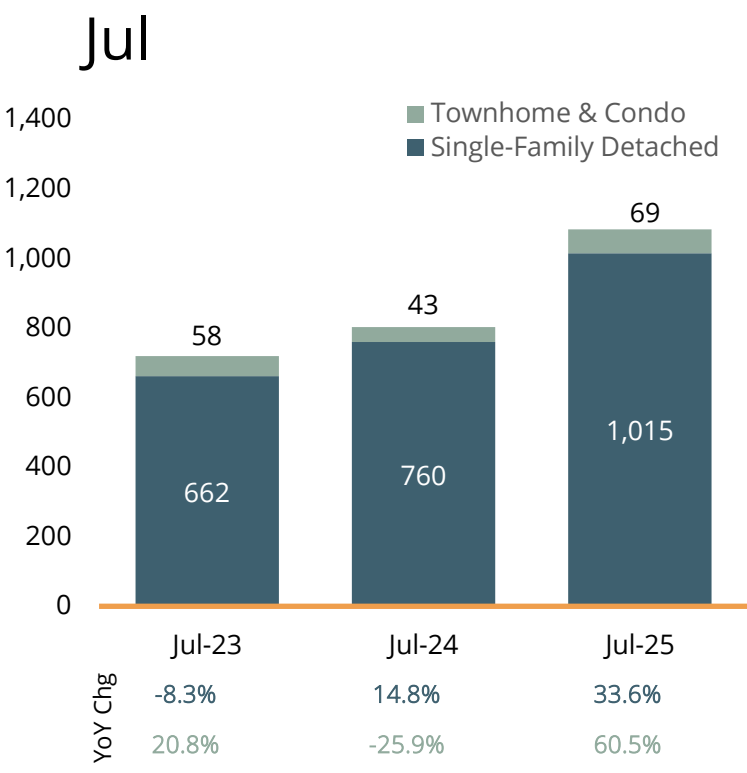
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Aug-24	11	22.2%	6	-29.4%
Sep-24	13	30.0%	9	-64.0%
Oct-24	9	-15.0%	6	-20.0%
Nov-24	15	50.0%	25	150.0%
Dec-24	19	35.7%	10	-60.4%
Jan-25	24	-17.2%	23	39.4%
Feb-25	15	-34.8%	33	712.5%
Mar-25	14	40.0%	24	41.2%
Apr-25	8	33.3%	7	16.7%
May-25	8	33.3%	16	100.0%
Jun-25	10	25.0%	11	-40.0%
Jul-25	12	9.1%	41	811.1%
12-month Avg	13	7.9%	17	41.1%

## Historical Median Days on Market



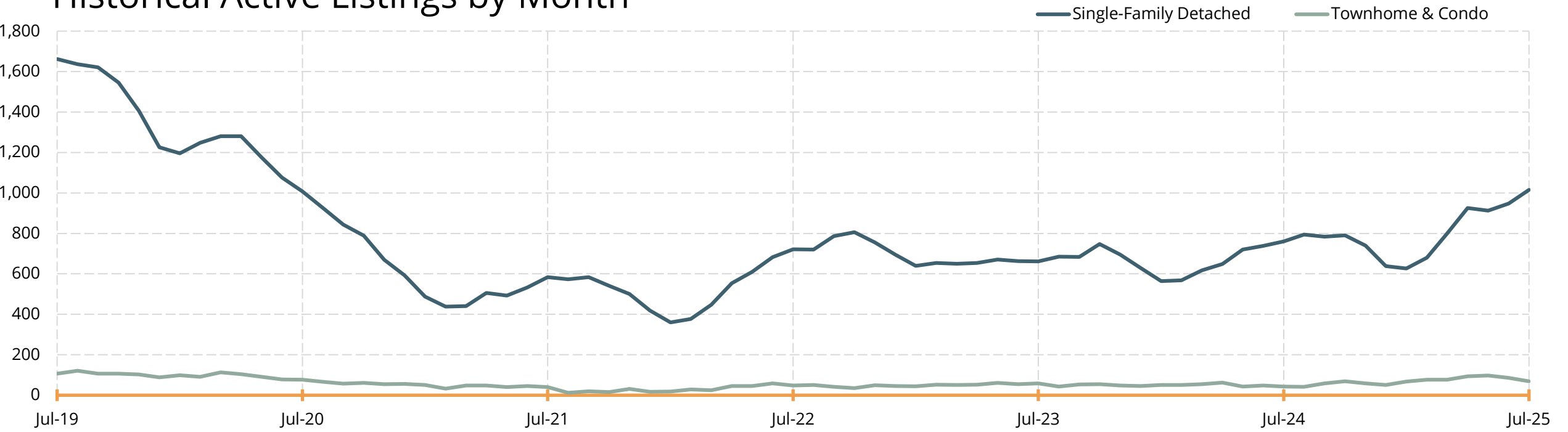
Source: Virginia REALTORS®, data accessed August 15, 2025

# Active Listings



Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Aug-24	794	15.9%	41	-4.7%
Sep-24	784	14.6%	58	9.4%
Oct-24	790	5.6%	69	25.5%
Nov-24	739	6.2%	58	20.8%
Dec-24	638	1.4%	51	13.3%
Jan-25	626	11.0%	68	33.3%
Feb-25	680	19.7%	76	49.0%
Mar-25	799	29.5%	76	38.2%
Apr-25	926	42.7%	94	51.6%
May-25	912	26.7%	98	127.9%
Jun-25	948	28.5%	86	79.2%
Jul-25	1,015	33.6%	69	60.5%
12-month Avg	804	19.8%	70	41.4%

## Historical Active Listings by Month

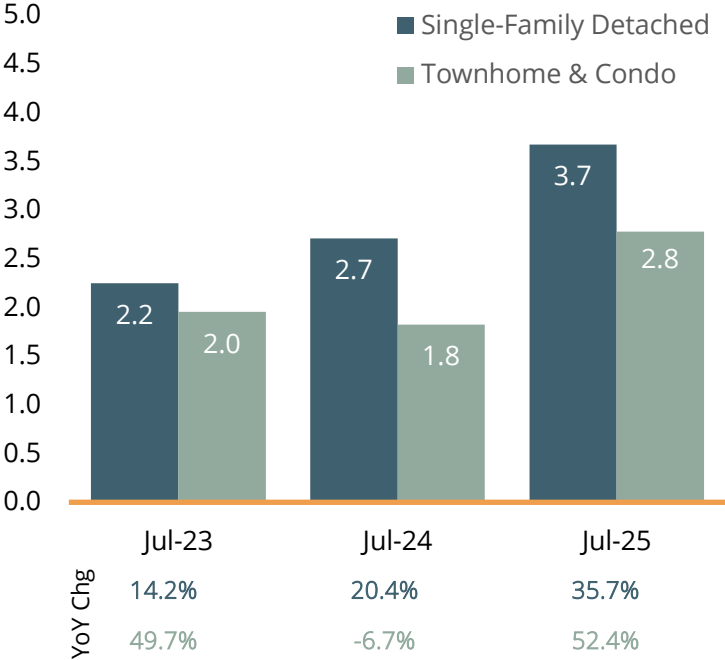


Source: Virginia REALTORS®, data accessed August 15, 2025

# Months of Supply

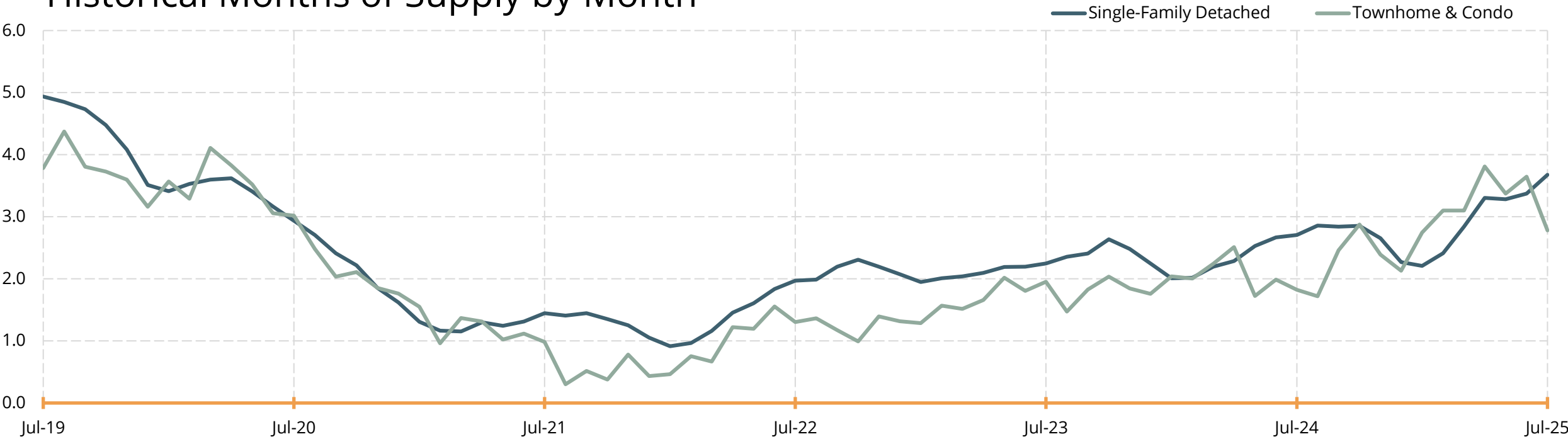


Jul



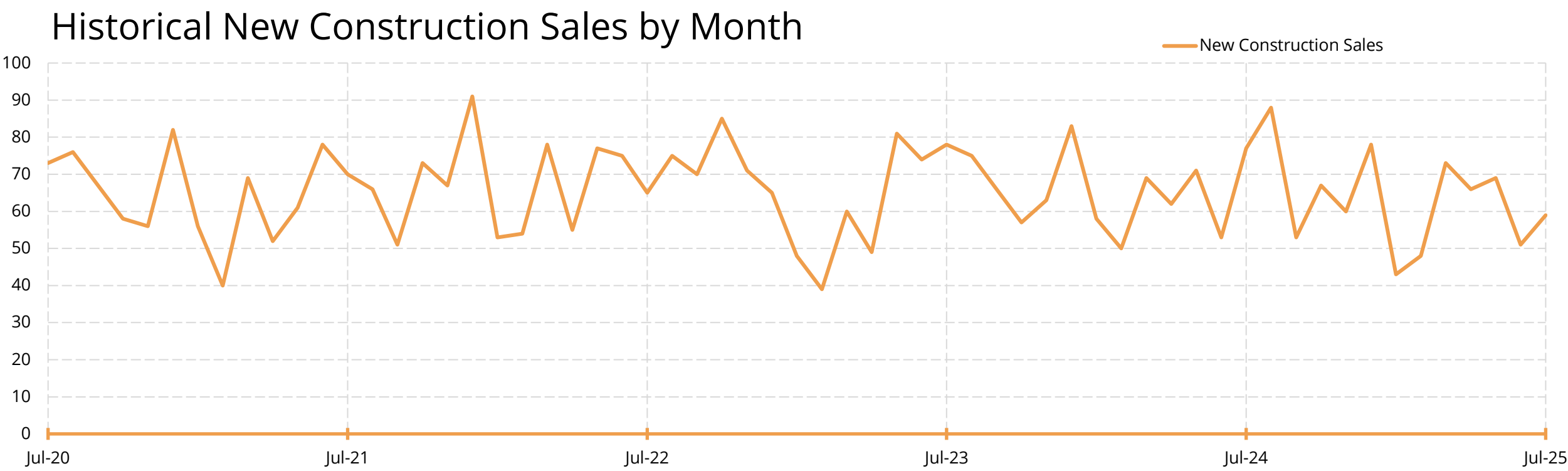
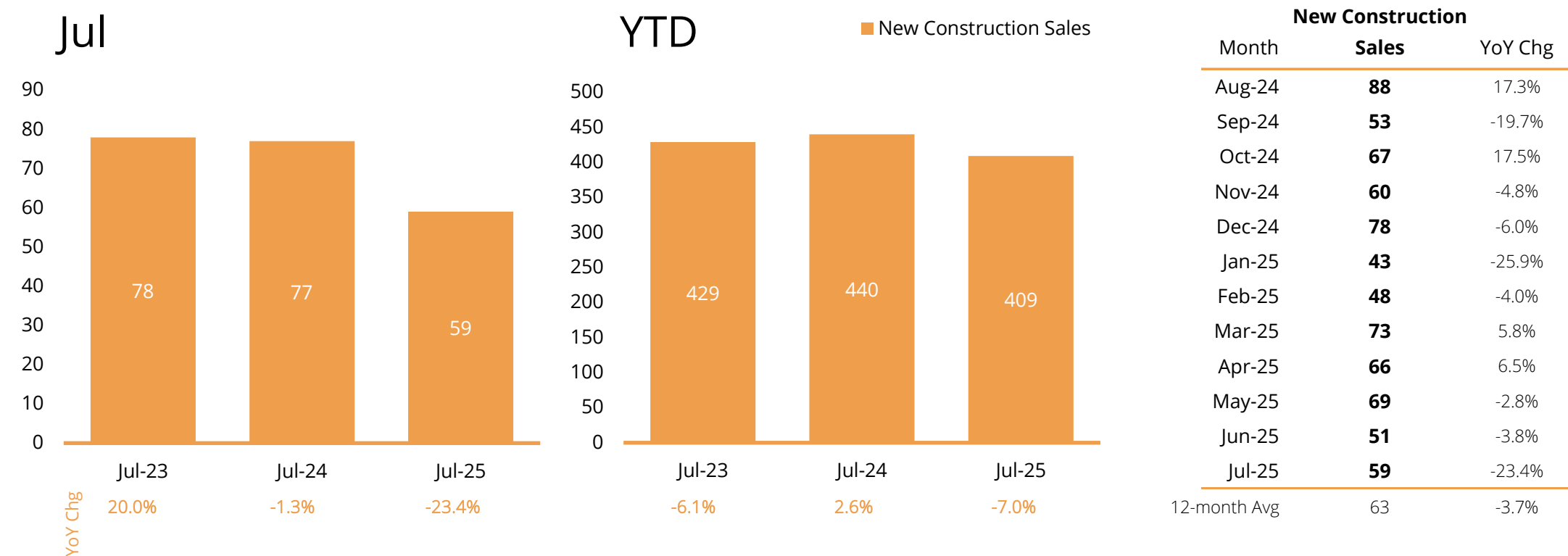
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Aug-24	2.9	21.3%	1.7	16.7%
Sep-24	2.8	17.9%	2.5	34.6%
Oct-24	2.9	8.3%	2.9	41.1%
Nov-24	2.7	7.1%	2.4	29.6%
Dec-24	2.3	1.0%	2.1	21.2%
Jan-25	2.2	9.9%	2.7	34.7%
Feb-25	2.4	19.5%	3.1	54.6%
Mar-25	2.8	29.3%	3.1	38.2%
Apr-25	3.3	44.7%	3.8	51.6%
May-25	3.3	29.7%	3.4	95.6%
Jun-25	3.4	26.4%	3.6	83.6%
Jul-25	3.7	35.7%	2.8	52.4%
12-month Avg	2.9	21.1%	2.8	46.6%

## Historical Months of Supply by Month



Source: Virginia REALTORS®, data accessed August 15, 2025

# New Construction Sales



Source: Virginia REALTORS®, data accessed August 15, 2025

# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg
Albemarle County	168	<b>177</b>	5.4%	147	<b>152</b>	3.4%	\$532,113	<b>\$519,200</b>	-2.4%	326	<b>376</b>	15.3%	2.6	<b>3.0</b>	15.3%
Charlottesville	31	<b>46</b>	48.4%	50	<b>37</b>	-26.0%	\$535,000	<b>\$510,000</b>	-4.7%	59	<b>106</b>	79.7%	1.8	<b>3.3</b>	87.7%
Fluvanna County	42	<b>54</b>	28.6%	38	<b>37</b>	-2.6%	\$354,500	<b>\$376,000</b>	6.1%	60	<b>103</b>	71.7%	1.9	<b>3.1</b>	63.6%
Greene County	27	<b>89</b>	229.6%	38	<b>28</b>	-26.3%	\$459,640	<b>\$399,450</b>	-13.1%	48	<b>78</b>	62.5%	2.4	<b>3.4</b>	46.4%
Louisa County	131	<b>145</b>	10.7%	83	<b>58</b>	-30.1%	\$379,950	<b>\$417,500</b>	9.9%	212	<b>311</b>	46.7%	3.2	<b>5.2</b>	65.0%
Nelson County	49	<b>39</b>	-20.4%	31	<b>28</b>	-9.7%	\$400,000	<b>\$414,000</b>	3.5%	98	<b>110</b>	12.2%	4.0	<b>4.2</b>	4.4%



# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg
Albemarle County	1,469	<b>1,409</b>	-4.1%	908	<b>881</b>	-3.0%	\$530,000	<b>\$549,900</b>	3.8%	326	<b>376</b>	15.3%
Charlottesville	340	<b>415</b>	22.1%	258	<b>246</b>	-4.7%	\$520,000	<b>\$500,000</b>	-3.8%	59	<b>106</b>	79.7%
Fluvanna County	316	<b>356</b>	12.7%	227	<b>250</b>	10.1%	\$350,000	<b>\$378,050</b>	8.0%	60	<b>103</b>	71.7%
Greene County	232	<b>397</b>	71.1%	161	<b>167</b>	3.7%	\$400,000	<b>\$429,000</b>	7.3%	48	<b>78</b>	62.5%
Louisa County	716	<b>825</b>	15.2%	475	<b>411</b>	-13.5%	\$389,500	<b>\$410,000</b>	5.3%	212	<b>311</b>	46.7%
Nelson County	250	<b>272</b>	8.8%	152	<b>167</b>	9.9%	\$399,000	<b>\$430,000</b>	7.8%	98	<b>110</b>	12.2%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg
Albemarle County	157	<b>168</b>	7.0%	134	<b>127</b>	-5.2%	\$551,000	<b>\$569,000</b>	3.3%	313	<b>360</b>	15.0%	2.7	<b>3.1</b>	16.8%
Charlottesville	27	<b>37</b>	37.0%	42	<b>29</b>	-31.0%	\$562,500	<b>\$560,000</b>	-0.4%	50	<b>87</b>	74.0%	1.8	<b>3.2</b>	74.5%
Fluvanna County	42	<b>54</b>	28.6%	38	<b>37</b>	-2.6%	\$354,500	<b>\$376,000</b>	6.1%	60	<b>103</b>	71.7%	1.9	<b>3.1</b>	64.4%
Greene County	27	<b>89</b>	229.6%	38	<b>28</b>	-26.3%	\$459,640	<b>\$399,450</b>	-13.1%	48	<b>78</b>	62.5%	2.4	<b>3.4</b>	45.8%
Louisa County	130	<b>144</b>	10.8%	83	<b>58</b>	-30.1%	\$379,950	<b>\$417,500</b>	9.9%	210	<b>310</b>	47.6%	3.2	<b>5.3</b>	64.3%
Nelson County	36	<b>26</b>	-27.8%	26	<b>20</b>	-23.1%	\$417,500	<b>\$442,500</b>	6.0%	79	<b>77</b>	-2.5%	4.4	<b>4.2</b>	-4.3%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg
Albemarle County	1,380	<b>1,291</b>	-6.4%	841	<b>799</b>	-5.0%	\$550,000	<b>\$570,000</b>	3.6%	313	<b>360</b>	15.0%
Charlottesville	282	<b>347</b>	23.0%	208	<b>205</b>	-1.4%	\$557,500	<b>\$543,500</b>	-2.5%	50	<b>87</b>	74.0%
Fluvanna County	315	<b>355</b>	12.7%	226	<b>249</b>	10.2%	\$350,000	<b>\$378,050</b>	8.0%	60	<b>103</b>	71.7%
Greene County	232	<b>397</b>	71.1%	161	<b>167</b>	3.7%	\$400,000	<b>\$429,000</b>	7.3%	48	<b>78</b>	62.5%
Louisa County	711	<b>821</b>	15.5%	470	<b>409</b>	-13.0%	\$389,000	<b>\$410,000</b>	5.4%	210	<b>310</b>	47.6%
Nelson County	183	<b>186</b>	1.6%	113	<b>117</b>	3.5%	\$489,500	<b>\$485,000</b>	-0.9%	79	<b>77</b>	-2.5%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg
Albemarle County	11	<b>9</b>	-18.2%	13	<b>25</b>	92.3%	\$257,000	<b>\$235,000</b>	-8.6%	13	<b>16</b>	23%	1.3	<b>1.4</b>	4%
Charlottesville	4	<b>9</b>	125.0%	8	<b>8</b>	0.0%	\$369,950	<b>\$345,000</b>	-6.7%	9	<b>19</b>	111.1%	1.5	<b>4.0</b>	170.4%
Fluvanna County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a
Greene County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a
Louisa County	1	<b>1</b>	0.0%	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	2	<b>1</b>	-50.0%	1.6	<b>2.0</b>	25.0%
Nelson County	13	<b>13</b>	0.0%	5	<b>8</b>	60.0%	\$380,000	<b>\$272,750</b>	-28.2%	19	<b>33</b>	73.7%	3.0	<b>4.2</b>	40.8%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg	Jul-24	Jul-25	% chg
Albemarle County	89	<b>118</b>	32.6%	67	<b>82</b>	22.4%	\$240,000	<b>\$277,500</b>	15.6%	13	<b>16</b>	23.1%
Charlottesville	58	<b>68</b>	17.2%	50	<b>41</b>	-18.0%	\$320,250	<b>\$306,000</b>	-4.4%	9	<b>19</b>	111.1%
Fluvanna County	1	<b>1</b>	0.0%	1	<b>1</b>	0.0%	\$345,000	<b>\$293,288</b>	-15.0%	0	<b>0</b>	n/a
Greene County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a
Louisa County	5	<b>4</b>	-20.0%	5	<b>2</b>	-60.0%	\$655,000	<b>\$537,500</b>	-17.9%	2	<b>1</b>	-50.0%
Nelson County	67	<b>86</b>	28.4%	39	<b>50</b>	28.2%	\$237,500	<b>\$263,250</b>	10.8%	19	<b>33</b>	73.7%





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